Milk Matters

KDDC Annual Report www.kydairy.org

KDDC
Kentucky Dairy
Development Council

Supported by



Annual Report
Featuring KDDC Sponsors
See inside

KDDC 2022 Summary

By H.H. Barlow

his is my fourth annual summary at KDDC, and absolutely my favorite. 2022 has been a very good year. Kentucky dairymen have experienced the highest milk prices in history, peaking in June at \$28/CWT. This was over \$7/CWT higher than the 2021 average price. Of course, the high milk prices were tempered by the highest input cost in memory. Feed cost, fertilizer, fuel, labor, and utilities were all extremely high. Inflation of everything we purchased puts a hardship on all the farmers. Despite the high cost of inputs, most dairymen would agree that overall 2022 was a really good year, especially when compared to the last five years.

KDDC activities have been so much more active and pronounced in 2022, partly because the lockdowns of COVID stopped. After the terrible tornadoes of December 2021, KDDC created a relief fund for dairymen who sustained severe damage.

GRAND CHANTON FEMALE THE ALL MERICAL STORY OF THE ALL MERICAL STORY OF

KDDC was able to deliver over \$105,000 to twenty-three dairies, who received major damage.

The annual Kentucky Dairy Partner Meeting hosted by KDDC, held in partnership with the Kentucky Department of Agriculture, the Dairy Alliance, and the University of Kentucky, was held in February in Bowling Green, Kentucky with over 240 attendants. The highlight was recognition of five herds with over 30,000 lbs. yearly herd average and another thirteen herds over 27,000 lbs. yearly herd average.

According to Progressive Dairy's National Dairy statistics Kentucky was announced again as the number one state in the nation over the past five years in increased milk production per cow. At the Dairy Partner Meeting, speakers from out of state gave testimonials of their experiences in using the MILK 4.0 programs, which KDDC is promoting for our states dairy farms. The four programs of 1. Genetics, 2. Improved milk quality, 3. Improved reproductive efficiency, and 4. Financial records have proven very beneficial to our producers.



2022 KDDC Board of Directors & Staff

Executive Committee

President: Freeman Brundige

Vice President: Charles Townsend, DVM

Sec./Treasurer: Tom Hastings EC Member: Greg Goode

EC Past President: Richard Sparrow

Board of Directors

District 1: Freeman Brundige 731.446.6248 District 2: Thomas Sumner 270.991.1915

District 3: Keith Long 270.670.1388

District 4: Bill Crist Jr. 270.590.3185

District 5: Tony Compton 270.378.0525

District 6: Jerry Gentry 606.875.2526

District 7: Greg Goode 606.303.2150

District 8: Matt Collins 859.314.7132

District 9: Steve Weaver 270.475.3154

District 10: Terry Rowlette 502.376.2292

District 11: John Riney 859.805.1369

District 12: Jesse Ramar 270.277.7107

Equipment: Tony Cowherd 270.469.0398

Milk Haulers: Mike Owen 270.392.1902

Genetics: Dan Johnson 502.905.8221

Feed: Tom Hastings 270.748.9652

Nutrition: Elizabeth Lunsford Alltech 859.553.0072

Dairy Co-op: Stephen Broyles 859.421.9801

Veterinary: Dr. Charles Townsend 270.726.4041

Finance: Todd Lockett 270.590.9375

Heifer Raiser: Bill Mattingly 270.699.1701

Former Pres.: Richard Sparrow 502.370.6730

Employee & Consultants

Executive Director: H.H. Barlow

859.516.1129

kddc@kydairy.org

DC-Southeast: Beth Cox

PO Box 144, Mannsville, KY 42758

bethcoxkddc@gmail.com

859.516.1619 • 270-469-4278

DC-Central: Tori Embry

tembry@kydairy.org

859.516.1966

DC-Western: Dave Roberts

1334 Carrville Road, Hampton, KY 42047

roberts@kydairy.org

859.516.1409

DC-Northeast: Jennifer Hickerson

PO Box 293, Flemingsburg, KY 41041

j.hickersonkddc@gmail.com

859.516.2458

KDDC

176 Pasadena Drive • Lexington, KY 40503

www.kydairy.org

Kentucky Milk Matters produced by Carey Brown



We had thirty-eight producers awarded \$2,631 each for meeting the somatic cell count improvement threshold. Nineteen producers were awarded \$5,263 each for meeting the pregnancy rate improvement threshold.

KDDC started a Beef on Dairy initiative in 2021. Some of the money allocated for our MILK 4.0 program in 2021 was not used and KDDC proposed an amendment to the Kentucky AG Development Grant. The ADB approved the amendment in June 2022, creating a Beef on Dairy semen cost share and bull cost share. The semen and the bulls all had to meet established genomic parameters to be eligible for the cost share. This new program has created great interest among producers and is a welcome addition to KDDC programs.

KDDC sponsored a summer program in July to three outstanding performance farms in central Kentucky. The Goode, Hutchinson, and Compton families graciously opened their farms for tour. We were also able to visit Tarter Gate Manufacturing Facility in Liberty, and the highlight of the tour was seeing the Prairie Farms' milk processing plant in Somerset. The dairy industry is a teamwork effort and bringing processors and producers together face to face is a worthy endeavor.

KDDC staff works diligently at the state fair dairy shows and plays an integral role in the youth cheese auction, which awards 4H and FFA young dairy showmen. This past year, the cheese auction made over \$22,000.

Most Kentucky dairy farms suffered significantly in the summer dry weather that really curtailed corn and dry hay yields. This is a concern for our milking herds.

In October we had our fall tour to the World Dairy Expo in Madison, Wisconsin. The bus load of producers and students experienced educational opportunities that are not possible in our home state. The farms we visited in central Illinois were very diverse and gave a broad picture of several different types of dairy production, proving there are many ways to become successful in dairy farming.

KDDC is thankful to be one of three entities administering the Small Business Dairy Initiative grants. The University of Tennessee is the principal and KDDC and North Carolina State are the major co-partners in this program. Our own consultant, Jennifer Hickerson, is one of three coordinators for the entire southeast initiative. These grants are available to help any of our producers who desire to enter into value added projects on their farm.

KDDC consultants work everyday with our dairy farmers. The main requirement of our consultant program is to meet every dairy farmer on their farm at least once annually. This personal interaction has been a major

Cont'd on pg. 4

SALES & SERVICE FOR YOUR FARM & DAIRY NEEDS

COMPLETE DAIRY SYSTEMS SALES AND SERVICE ANIMAL HEALTH SUPPLIES COMMERCIAL REFRIGERATION SERVICES

























Trenton Farm Supply

2470 Cemetary Road • Trenton, KY 42286 "Sales and service for your farm & dairy needs" tfs@tbyfax.com

270-466-3180

Cont'd from pg. 2

contributor to the success of our state's dairymen. The proof of this is the naming of Kentucky as the number one improved production state in the US.

National dairy policy has been a part of KDDC efforts throughout 2022. The 2023 farm bill is upon us and some changes must be made to improve dairy sustainability. KDDC personnel attended two national meetings regarding this important topic- one in Chicago in July and another in Kansas City in October. Through the participation and involvement at these meetings, KDDC has been recognized as an important resource in developing future national dairy policy.

One last major accomplishment for KDDC, is the commitment by POSO Creek Dairy of California to build a 5,000-cow dairy in Fulton County, Kentucky. This 50 million dollar project will be a huge addition to our state's dairy industry. This project has been a year long extensive endeavor that took a lot of my time and resources. KDDC's goal is to see growth in our state's industry and this new dairy is a major piece in that expansion. Also, in this growth endeavor we are working eagerly with our existing dairies to expand as well. We believe this growth can make Kentucky the new leading dairy state in the southeast, which is very needful because of the deterioration of milk production in most states across the southeast.

To summarize 2022, it's been a rewarding year with higher prices, newer programs, and intensive involvement with our producers. The staff and board are very grateful to our industry sponsors and especially the Kentucky AG Development Board, which provides a major portion of our funding and gives us great support. It is an honor to represent Kentucky dairy farm families and allied industries, and I look forward to a successful 2023.



Cont'd on pg. 6

















Working for Kentucky Dairy Farmers

- Mobile Dairy Classroom
 Education Materials for Schools
 - •Engagement at Fairs, Community Events, and Festivals
- Partnerships: Special Olympics, Kentucky Agriculture and Environment in the Classroom

•WKU and High School Athletic Programs
And Chocolate Milk Grant





Working for you to provide local dairy promotion in Kentucky.



Start your calves out the right way. Ask about our proven program featuring Calf Command and Success 1.



Cpcfeeds.com 888.618.6455

CPC Dairy Nutrition Team Joe Sparrow | 270.670.4178 Dr. Megan Taylor | 270.427.0016

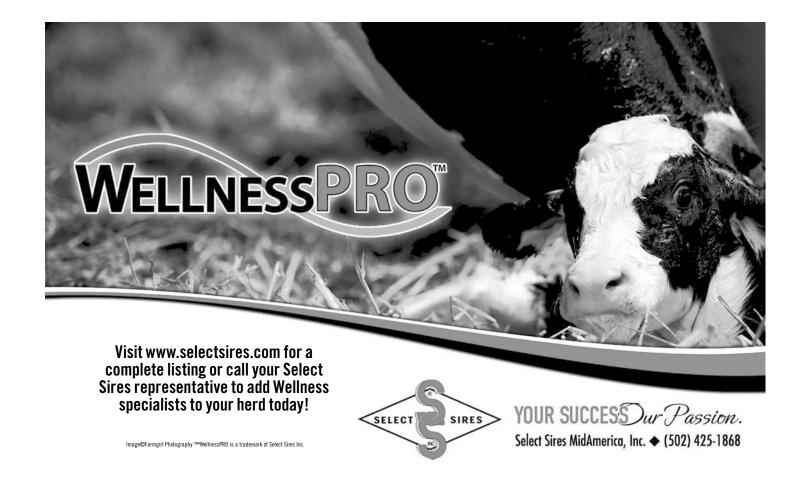




Justin Owen 270-392-1909

Mike Owen 270-392-1908

Russellville, Kentucky





NUTRITIONAL SOLUTIONS

for modern dairy production

Alltech®
GUT HEALTH MANAGEMENT

∕∖ltech° MINERAL MANAGEMENT

/\/ltech° FEED EFFICIENCY BIO-MOS[®]2, INTEGRAL[®] A⁺, SELECT BACTM

BIOPLEX®, SEL-PLEX®

AMAIZE®, FIBROZYME® OPTIGEN®, YEA-SACC®

With the most researched products on the market, the Alltech On-Farm Support program and our team of elite dairy advisors are able to provide the best nutritional support and service to your herd.

Alltech, your dairy nutrition experts.



Elizabeth Lunsford elunsford@alltech.com | (859) 553-0072

Alltech.com AlltechNaturally @Alltech
©2018. Alltech, Inc. All Rights Reserved.

Cowherd Equipment & Rental Inc.



Penta 4030



Hagedorn 5290



Penta 6730



Scorpion 500



Roto-Mix



Tire Scraper



Nuhn 8" Pump



Meyer 2636 Crossfire



Silage Defacer



Triolet 1000



Dion Chopper



Dion F64 Head



Artsway 7165



Penta 6020 SD



J & D Headlocks



Herd Boss 4815



Jaylor 5575

Cowherd Equipment & Rental, Inc.



Mandako Crop Roller

1483 Old Summersville Rd. • Campbellsville, KY 42718
Office 270-465-2679

Tony 270-469-0398 • Vince 270-469-5095

Givens-Houchin, Inc. Our family owned business has been serving dairy farmers in central Kentucky for over 60+ years.



Grain Processing Corporation

Animal Feed Ingredients
Performance, Convenience, Flexibility
-Corn Gluten Feed
Wet, Loose, Pellets
-Corn Gluten Meal

Phone: (563) 264-4843 Fax (563) 264-4289 www.grainprocessing.com

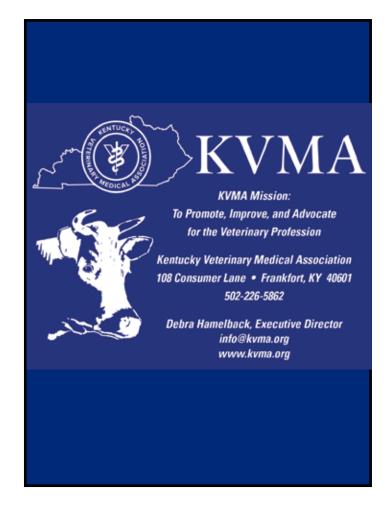


Changing lives one meal at a time

At Nutra Blend, we **DRIVE TO FEED**.

Helping to provide assistance to communities across the country through our Drive to Feed Kids program.

Nutra Blend 3200 East 2nd Street Neosho, MO 64850 nutrablend.com



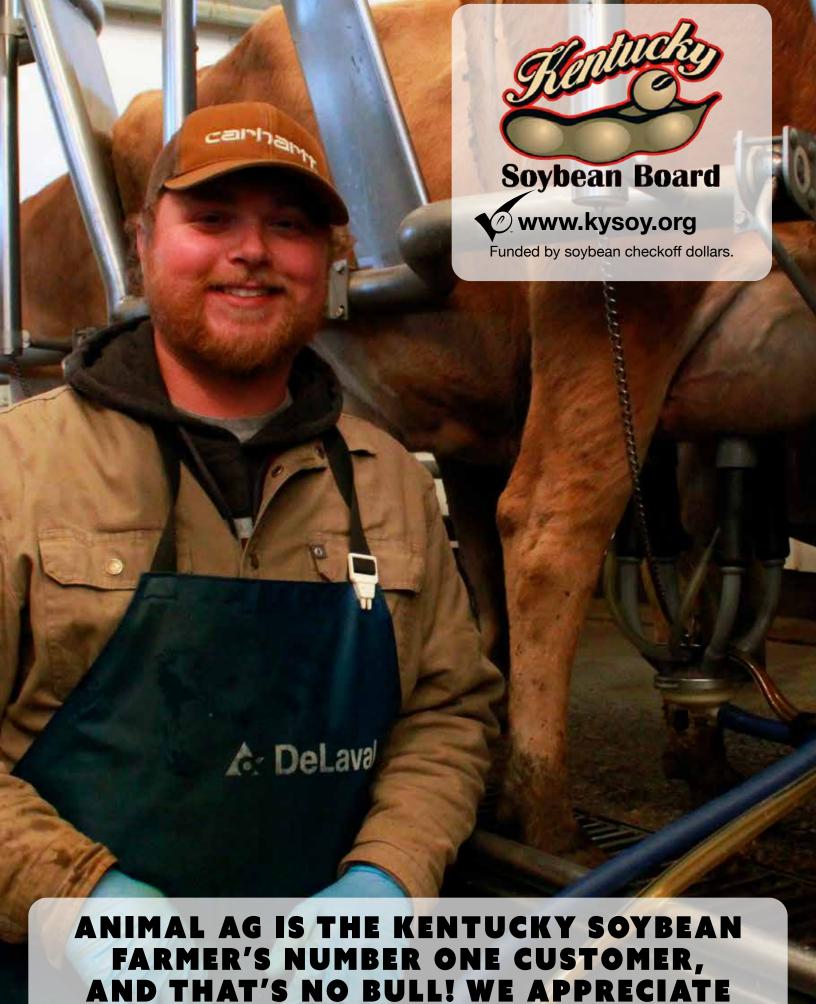
KENTUCKY DEPARTMENT OF AGRICULTURAL

Kentucky

Proud

M

For more information contact KDA: 502-782-4122 www.kyagr.com

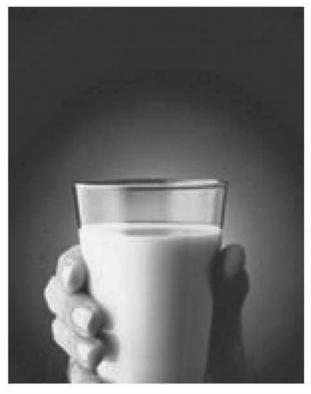


AND THAT'S NO BULL! WE APPRECIATE OUR KENTUCKY DAIRY FARM FAMILIES.

BLUEGRASS DAIRY & FOOD

SPRAY DRIED SPECIALTY INGREDIENTS FOR THE FOOD INDUSTRY





606 West Main Street Springfield, KY 40069 Tel: +1.859.336.7643 Fax: +1.859.336.5218

1117 Cleveland Avenue Glasgow, KY 42141 Tel: +1.270.651.2146 Fax: +1.270.651.8844

mail@bluegrassdairy.com





IS NOW





WE ARE STILL OFFERING THE SAME GREAT PRODUCTS WITH THE SAME STAFF!





We Proudly Salute All Dairy Farmers And Thank You For Your Continued Support!



COLUMBIA, KY 270-384-9843

5 LOCATIONS FOR SALES & SERVICE

Dairy Farmers of America is proud to support the Kentucky **Dairy Development Council.**

Get to know us at dfamilk.com f O in



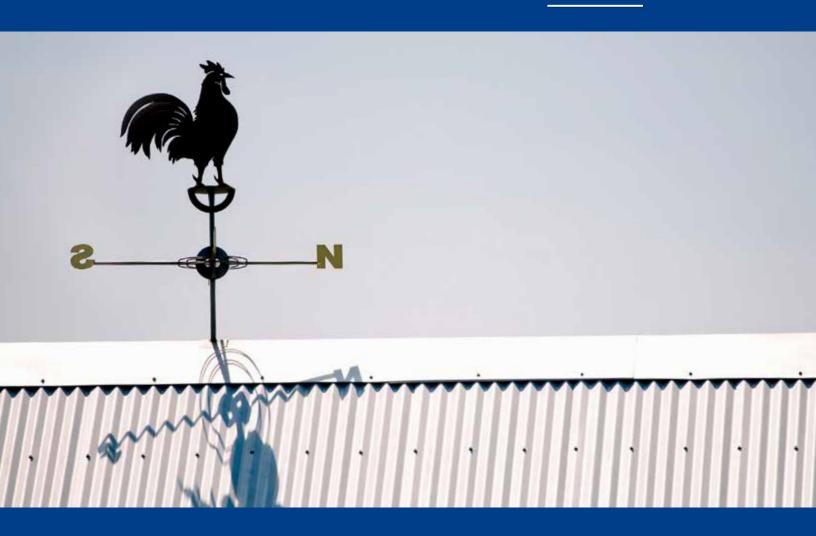
Kesler Case | Kesanca Farms | Eminence, Ky.





Byrkmann

Science & Performance
That Make The Difference



Moving agriculture forward, no matter which way the wind blows.

From farm fields to the legislative chambers of the state and nation, it takes leadership at all levels to meet the challenges of Kentucky's agricultural communities. Kentucky Farm Bureau will continue to support that leadership — as an advocate, a service provider and an organization — by giving leaders the tools, encouragement and voice they need to succeed in an ever-changing world. Why Farm Bureau? Because effective leadership makes life better for all Kentuckians.



FARMER OWNED

OPOLITIES

FARMER OWNED

OPOLITIES

OPOLI



We Are Kentucky's Dairy

Choose 100% REAL Milk

And Accept No Substitutes



- Locally Owned by Farm Families
- Committed to Animal Care
- Committed to Sustainability
- Committed to Freshness
- Committed to Quality Assurance
 - Strict Control No Antibiotics*

*Ensures milk shipped to stores is free of antibiotics





Livestock Feed Pet Feed
Minerals Seed
Custom Mixes Seed Cleaning

And More!

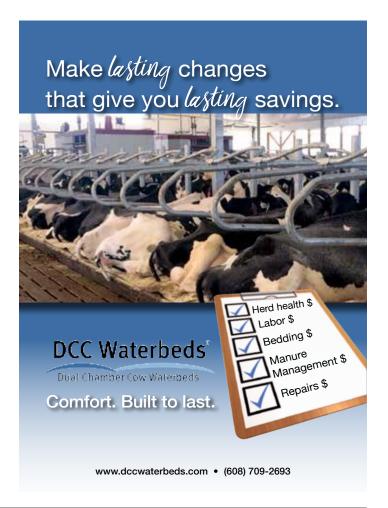
Delivery Available!

270-475-9999

fax 270-475-9187

cluttrull@bellsouth.net

127 Hopson Street ● Pembroke, Kentucky



Lose the Clipboard - Grab your Tablet!



Come by our booth and see how PocketDairy with Vet Check Maxx can change the way you keep records on your dairy farm. All data for Herd Vet Check is right there on one screen. Then your Android tablet syncs back with PCDART on your farm computer. Maximize your time during vet checks and during daily chores!



1960 E Blaine St—STE 100 Springfield, MO 65803 417-831-6931 800-756-3442 www.mydhia.org



The Kentucky Agricultural Development Fund invests funds in innovative proposals that increase net farm income and affect tobacco farmers, tobacco-impacted communities, and agriculture across the state by stimulating markets for Kentucky agricultural products.





- Dairy Parlors and Equipment
- Hay Tools
- Feed Mixers
- Manure Spreaders
- Tractors
- ... and Much More

Zack Burris Farm Equipment Sales Cell: (270) 576-7001 zburris@agcentral.coop

300 Industrial Drive Glasgow, KY 42141 Office: (270) 282-0476 www.agcentralcoop.net

AgriFeed International, LLC



www.agrifeed.com

BAGDAD Mills

Proud of our dairy heritage and excited about our dairy future.

800-928-FEED

Bank of Jamestown

We are a locally-owned, community bank located in south central Kentucky on beautiful Lake Cumberland.

Chartered in 1899, our goal as a progressive bank is to provide outstanding customer service and prompt decision making from "Hometown" people.

www.bankofjamestown.com

Central Farmer's Supply of Green County

901 Columbia Hwy. Greensburg, KY 42743

270-932-5101

Day & Day Feed Mill Not just a feed store anymore

www.dayanddayfeed.com Columbia, KY 1.270.384.2209

Hartland Animal Hospital

6425 South Jackson Hwy. Horse Cave, KY 42749

270-786-5545 www.hartlandanimalhospital.com



PO Box 90 • Eastwood, KY 40018

Limestone & Cooper LLC

Bowling Green, Kentucky

Comprehensive Nutrient Management Plans (CNMPs) • livestock manure management • water quality BMPs • Ky Division of Water permitting and compliance

Ben Koostra

Professional Engineer • NRCS Technical Service Provider 859-559-4662 • benkoostra@limestonecooper.com

Mammoth Cave

592 Oakland-Flatrock Rd. Oakland, KY 42159

270-563-2131



www.qualitru.com

Smith Creek, Inc.

Industry Experts In:

Mulch • Compost • Animal Bedding
Fuels • Fuel Pellets • Renewable Energy

Jeff Roll • Product Manager
8991 Louis Smith Road • Borden, Indiana 47106
Office: (812) 903-4038
Mobile: (812) 431-1579
jroll@koettersmith.com
www.koettersmith.com

Wilson Trucking

Alan Wilson Somerset, KY

606-875-7281

KDDC would like to thank all of our sponsors for your help and support over the past year!



South Central Bank offers innovative banking solutions to all customers.

- ATMs
- Debit Cards
- Check Reorder
 - Locations
 - Mobile App

www.southcentralbank.com





176 Pasadena Drive Lexington, KY 40503 859.516.1129 ph www.kydairy.org

Calendar of Events

FEB 21	Legislative Breakfast, Capital Annex 7:30am
FEB 28	Kentucky Dairy Partners Conference & Trade Show & Kentucky Dairy Awards Banquet, Sloan Convention Center
MAR 1	Kentucky Dairy Partners Conference & Trade Show, Sloan Convention Center
MAR 23	KDDC Board Meeting, Washington Co. Extension Office
APR 7	Kentucky National Show & Sales, Exposition Center Louisville
MAY 25	KDDC Board Meeting, Adair County Extension Office
JUN 23-27	Holstein National Convention Lexington
JUL 20	KDDC Board Meeting - TBA
AUG 17-20	Kentucky State Fair Dairy Shows
AUG 18	Youth Cheese Auction, Kentucky State Fair
OCT 2-6	World Dairy Expo
NOV 16	KDDC Board Meeting, Taylor County Extension Office